

Coeur d'Alene

TOTAL MARKET OVERVIEW REPORT

October 1, 2018

(Single Family Residential)

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$99999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100000-\$124999	0	0	N/A	N/A	0	1	\$ 119,900	\$ 105,000	\$ 90,000	85.7%	49	N/A
\$125000-\$149999	0	0	N/A	N/A	0	4	\$ 145,700	\$ 136,700	\$ 134,975	98.7%	61	N/A
\$150000-\$174999	2	2	100.0%	1.0	1	17	\$ 168,194	\$ 166,953	\$ 165,941	99.4%	62	N/A
\$175000-\$199999	9	6	66.7%	1.5	2	42	\$ 190,617	\$ 188,833	\$ 187,529	99.3%	53	47
\$200000-\$224999	15	11	73.3%	1.4	4	63	\$ 216,022	\$ 213,354	\$ 212,630	99.7%	50	68
\$225000-\$249999	39	20	51.3%	2.0	7	108	\$ 259,288	\$ 237,376	\$ 236,770	99.7%	56	58
\$250000-\$274999	32	17	53.1%	1.9	2	75	\$ 265,286	\$ 260,856	\$ 259,719	99.6%	72	62
\$275000-\$299999	40	21	52.5%	1.9	8	71	\$ 291,153	\$ 287,526	\$ 284,651	99.0%	63	47
\$300000-\$324999	26	16	61.5%	1.6	4	37	\$ 318,624	\$ 313,872	\$ 311,326	99.2%	88	114
\$325000-\$349999	30	9	30.0%	3.3	3	68	\$ 339,420	\$ 336,014	\$ 333,458	99.2%	75	84
\$350000-\$374999	28	13	46.4%	2.2	5	43	\$ 368,145	\$ 362,954	\$ 362,375	99.8%	109	58
\$375000-\$399999	34	22	64.7%	1.5	4	68	\$ 394,007	\$ 387,330	\$ 384,703	99.3%	96	130
\$400000-\$424999	15	8	53.3%	1.9	0	27	\$ 416,940	\$ 411,931	\$ 410,536	99.7%	126	113
\$425000-\$449999	27	7	25.9%	3.9	4	33	\$ 438,157	\$ 437,000	\$ 432,945	99.1%	85	48
\$450000-\$474999	8	4	50.0%	2.0	1	14	\$ 471,565	\$ 461,850	\$ 459,488	99.5%	93	36
\$475000-\$499999	26	8	30.8%	3.3	1	22	\$ 491,208	\$ 485,580	\$ 487,020	100.3%	94	75
\$500000-\$599999	41	20	48.8%	2.1	9	38	\$ 561,773	\$ 550,752	\$ 544,914	98.9%	95	87
\$600000-\$699999	23	6	26.1%	3.8	2	30	\$ 680,705	\$ 647,548	\$ 632,530	97.7%	92	110
\$700000-\$799999	24	4	16.7%	6.0	4	15	\$ 749,701	\$ 764,333	\$ 751,160	98.3%	91	118
\$800000-\$899999	18	3	16.7%	6.0	4	6	\$ 882,300	\$ 871,300	\$ 856,383	98.3%	112	168
\$900000-\$999999	15	3	20.0%	5.0	3	3	\$ 954,333	\$ 951,000	\$ 890,000	93.6%	222	199
\$1000000-\$1499999	36	2	5.6%	18.0	4	10	\$ 1,193,900	\$ 1,193,900	\$ 1,134,450	95.0%	129	121
\$1500000-\$1999999	19	4	21.1%	4.8	4	7	\$ 1,818,557	\$ 1,807,843	\$ 1,592,175	88.1%	183	111
\$2000000+	31	3	9.7%	10.3	7	4	\$ 3,135,000	\$ 2,671,250	\$ 2,362,500	88.4%	491	264
Market Totals	538	209	38.8%	2.6	83	806	\$ 388,022	\$ 378,110	\$ 371,137	98.2%	81	109

Based on information from the Local MLS for the period of April 01, 2018 through October 01, 2018

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