

TOTAL MARKET OVERVIEW REPORT

| Price Range | Number of Active Listings | Number of Pending Listings | Pending Ratio | Months of Inventory | Expired Listings Last Six Months | Closed Listings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | List to Sales Ratio | Average Days on Market (Solds) | Average Days on Market (Actives) |
|----------------------|---------------------------|----------------------------|---------------|---------------------|----------------------------------|---------------------------------|---|--|----------------------------------|---------------------|--------------------------------|----------------------------------|
| \$0-\$99999 | 2 | 1 | 50.0% | 2.0 | 1 | 3 | \$ 68,297 | \$ 62,800 | \$ 57,300 | 91.2% | 296 | 125 |
| \$100000-\$124999 | 0 | 0 | N/A | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125000-\$149999 | 3 | 0 | 0.0% | N/A | 0 | 3 | \$ 132,667 | \$ 132,667 | \$ 118,333 | 89.2% | 206 | 362 |
| \$150000-\$174999 | 4 | 0 | 0.0% | N/A | 0 | 3 | \$ 161,467 | \$ 161,467 | \$ 147,633 | 91.4% | 165 | 87 |
| \$175000-\$199999 | 2 | 0 | 0.0% | N/A | 3 | 2 | \$ 192,450 | \$ 184,450 | \$ 167,000 | 90.5% | 239 | 291 |
| \$200000-\$224999 | 1 | 0 | 0.0% | N/A | 1 | 1 | \$ 215,000 | \$ 215,000 | \$ 214,300 | 99.7% | 31 | 20 |
| \$225000-\$249999 | 4 | 1 | 25.0% | 4.0 | 0 | 4 | \$ 241,250 | \$ 234,750 | \$ 218,375 | 93.0% | 237 | 117 |
| \$250000-\$274999 | 2 | 0 | 0.0% | N/A | 3 | 4 | \$ 265,975 | \$ 265,975 | \$ 264,725 | 99.5% | 81 | 141 |
| \$275000-\$299999 | 5 | 2 | 40.0% | 2.5 | 3 | 5 | \$ 285,780 | \$ 280,800 | \$ 245,800 | 87.5% | 119 | 161 |
| \$300000-\$324999 | 3 | 1 | 33.3% | 3.0 | 0 | 3 | \$ 308,333 | \$ 305,833 | \$ 300,833 | 98.4% | 81 | 151 |
| \$325000-\$349999 | 11 | 3 | 27.3% | 3.7 | 2 | 2 | \$ 339,000 | \$ 339,000 | \$ 342,246 | 101.0% | 113 | 141 |
| \$350000-\$374999 | 7 | 2 | 28.6% | 3.5 | 0 | 8 | \$ 371,000 | \$ 359,238 | \$ 339,875 | 94.6% | 88 | 69 |
| \$375000-\$399999 | 13 | 5 | 38.5% | 2.6 | 1 | 7 | \$ 393,814 | \$ 388,171 | \$ 373,957 | 96.3% | 436 | 85 |
| \$400000-\$424999 | 3 | 0 | 0.0% | N/A | 0 | 3 | \$ 412,800 | \$ 413,640 | \$ 404,850 | 97.9% | 254 | 150 |
| \$425000-\$449999 | 13 | 5 | 38.5% | 2.6 | 2 | 7 | \$ 437,071 | \$ 432,324 | \$ 422,909 | 97.8% | 128 | 129 |
| \$450000-\$474999 | 10 | 3 | 30.0% | 3.3 | 3 | 8 | \$ 454,855 | \$ 460,735 | \$ 454,735 | 98.7% | 284 | 134 |
| \$475000-\$499999 | 12 | 2 | 16.7% | 6.0 | 1 | 12 | \$ 498,442 | \$ 491,762 | \$ 481,062 | 97.8% | 170 | 109 |
| \$500000-\$599999 | 35 | 10 | 28.6% | 3.5 | 2 | 25 | \$ 571,554 | \$ 569,526 | \$ 558,750 | 98.1% | 177 | 167 |
| \$600000-\$699999 | 22 | 2 | 9.1% | 11.0 | 4 | 21 | \$ 665,909 | \$ 654,289 | \$ 633,779 | 96.9% | 150 | 122 |
| \$700000-\$799999 | 15 | 2 | 13.3% | 7.5 | 1 | 15 | \$ 789,693 | \$ 776,347 | \$ 754,533 | 97.2% | 125 | 173 |
| \$800000-\$899999 | 18 | 5 | 27.8% | 3.6 | 1 | 6 | \$ 857,500 | \$ 853,333 | \$ 834,500 | 97.8% | 65 | 191 |
| \$900000-\$999999 | 12 | 1 | 8.3% | 12.0 | 3 | 7 | \$ 976,000 | \$ 956,714 | \$ 919,857 | 96.1% | 156 | 104 |
| \$1000000-\$1499999 | 52 | 8 | 15.4% | 6.5 | 10 | 24 | \$ 1,252,979 | \$ 1,234,646 | \$ 1,179,417 | 95.5% | 157 | 157 |
| \$1500000-\$1999999 | 32 | 5 | 15.6% | 6.4 | 4 | 11 | \$ 1,759,727 | \$ 1,706,545 | \$ 1,592,727 | 93.3% | 126 | 167 |
| \$2000000 + | 45 | 5 | 11.1% | 9.0 | 6 | 6 | \$ 3,136,667 | \$ 3,436,583 | \$ 3,070,750 | 89.4% | 351 | 258 |
| Market Totals | 326 | 63 | 19.3% | 5.2 | 51 | 190 | \$ 772,287 | \$ 771,399 | \$ 734,112 | 95.2% | 173 | 165 |