

# TOTAL MARKET OVERVIEW REPORT

October 1, 2018

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$49999	9	7	77.8%	1.3	4	16	\$ 39,056	\$ 36,855	\$ 33,119	89.9%	110	58
\$50000-\$74999	18	9	50.0%	2.0	3	25	\$ 69,928	\$ 66,682	\$ 62,888	94.3%	94	112
\$75000-\$99999	32	10	31.3%	3.2	7	41	\$ 91,658	\$ 89,459	\$ 84,020	93.9%	113	94
\$100000-\$124999	30	15	50.0%	2.0	2	38	\$ 117,503	\$ 115,129	\$ 108,204	94.0%	133	80
\$125000-\$149999	76	20	26.3%	3.8	11	58	\$ 164,035	\$ 137,897	\$ 134,224	97.3%	97	118
\$150000-\$174999	55	26	47.3%	2.1	18	80	\$ 166,158	\$ 163,572	\$ 159,972	97.8%	90	96
\$175000-\$199999	88	41	46.6%	2.1	17	180	\$ 191,871	\$ 189,273	\$ 187,554	99.1%	76	129
\$200000-\$224999	104	60	57.7%	1.7	14	221	\$ 214,809	\$ 213,290	\$ 213,096	99.9%	75	82
\$225000-\$249999	205	101	49.3%	2.0	33	367	\$ 245,274	\$ 237,407	\$ 236,876	99.8%	77	72
\$250000-\$274999	193	97	50.3%	2.0	21	289	\$ 263,924	\$ 261,791	\$ 260,170	99.4%	85	76
\$275000-\$299999	219	97	44.3%	2.3	20	286	\$ 290,418	\$ 288,419	\$ 285,918	99.1%	86	79
\$300000-\$324999	126	66	52.4%	1.9	22	163	\$ 317,278	\$ 313,222	\$ 311,574	99.5%	110	101
\$325000-\$349999	179	67	37.4%	2.7	21	232	\$ 338,568	\$ 336,472	\$ 332,610	98.9%	96	102
\$350000-\$374999	134	71	53.0%	1.9	15	148	\$ 365,321	\$ 361,426	\$ 357,148	98.8%	105	96
\$375000-\$399999	147	59	40.1%	2.5	21	182	\$ 392,889	\$ 388,424	\$ 383,074	98.6%	114	101
\$400000-\$424999	54	27	50.0%	2.0	5	63	\$ 414,425	\$ 411,652	\$ 408,285	99.2%	135	91
\$425000-\$449999	123	48	39.0%	2.6	13	122	\$ 438,988	\$ 436,463	\$ 429,229	98.3%	99	98
\$450000-\$474999	55	19	34.5%	2.9	8	58	\$ 464,259	\$ 461,269	\$ 449,624	97.5%	114	81
\$475000-\$499999	101	19	18.8%	5.3	10	83	\$ 491,128	\$ 488,527	\$ 480,876	98.4%	109	105
\$500000-\$599999	193	60	31.1%	3.2	30	167	\$ 564,355	\$ 556,456	\$ 547,453	98.4%	118	113
\$600000-\$699999	136	32	23.5%	4.3	16	104	\$ 667,760	\$ 649,607	\$ 636,618	98.0%	116	114
\$700000-\$799999	83	16	19.3%	5.2	14	52	\$ 765,702	\$ 763,159	\$ 745,076	97.6%	109	118
\$800000-\$899999	59	12	20.3%	4.9	10	21	\$ 875,838	\$ 864,295	\$ 843,300	97.6%	87	145
\$900000-\$999999	49	7	14.3%	7.0	9	21	\$ 1,015,186	\$ 969,990	\$ 960,410	99.0%	146	130
\$1000000+	252	34	13.5%	7.4	52	69	\$ 1,777,716	\$ 1,760,694	\$ 1,629,829	92.6%	174	170
<b>Market Totals</b>	<b>2,720</b>	<b>1,020</b>	<b>37.5%</b>	<b>2.7</b>	<b>396</b>	<b>3,086</b>	<b>\$ 367,414</b>	<b>\$ 362,225</b>	<b>\$ 355,253</b>	<b>98.1%</b>	<b>98</b>	<b>109</b>