

# TOTAL MARKET OVERVIEW REPORT

July 16, 2018

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$49999	7	4	57.1%	1.8	4	15	\$ 41,380	\$ 38,197	\$ 35,247	92.3%	135	36
\$50000-\$74999	20	5	25.0%	4.0	3	26	\$ 70,408	\$ 65,963	\$ 62,548	94.8%	115	96
\$75000-\$99999	30	10	33.3%	3.0	5	39	\$ 91,256	\$ 88,701	\$ 80,843	91.1%	103	92
\$100000-\$124999	31	12	38.7%	2.6	3	34	\$ 137,875	\$ 114,737	\$ 125,575	109.4%	158	98
\$125000-\$149999	60	12	20.0%	5.0	12	50	\$ 167,774	\$ 138,644	\$ 133,862	96.6%	114	111
\$150000-\$174999	74	29	39.2%	2.6	12	78	\$ 166,928	\$ 163,461	\$ 162,674	99.5%	82	95
\$175000-\$199999	114	50	43.9%	2.3	16	148	\$ 191,939	\$ 188,787	\$ 187,070	99.1%	87	84
\$200000-\$224999	117	75	64.1%	1.6	12	200	\$ 214,556	\$ 213,682	\$ 214,355	100.3%	76	78
\$225000-\$249999	215	104	48.4%	2.1	24	321	\$ 238,443	\$ 237,211	\$ 237,202	100.0%	79	71
\$250000-\$274999	195	96	49.2%	2.0	29	241	\$ 262,973	\$ 261,556	\$ 260,524	99.6%	99	55
\$275000-\$299999	244	107	43.9%	2.3	26	215	\$ 291,242	\$ 288,597	\$ 286,455	99.3%	107	71
\$300000-\$324999	150	78	52.0%	1.9	22	138	\$ 316,006	\$ 313,029	\$ 311,356	99.5%	117	74
\$325000-\$349999	192	85	44.3%	2.3	15	170	\$ 338,612	\$ 336,830	\$ 333,376	99.0%	105	88
\$350000-\$374999	166	74	44.6%	2.2	18	112	\$ 364,009	\$ 362,011	\$ 359,281	99.2%	105	89
\$375000-\$399999	181	78	43.1%	2.3	27	143	\$ 390,770	\$ 388,706	\$ 382,729	98.5%	95	80
\$400000-\$424999	54	27	50.0%	2.0	8	52	\$ 417,196	\$ 411,999	\$ 410,224	99.6%	123	59
\$425000-\$449999	129	53	41.1%	2.4	15	77	\$ 436,828	\$ 435,203	\$ 429,640	98.7%	103	78
\$450000-\$474999	60	29	48.3%	2.1	9	45	\$ 468,421	\$ 459,680	\$ 453,585	98.7%	108	51
\$475000-\$499999	99	27	27.3%	3.7	8	69	\$ 492,728	\$ 487,810	\$ 480,441	98.5%	114	74
\$500000-\$599999	215	55	25.6%	3.9	26	125	\$ 563,125	\$ 556,192	\$ 546,554	98.3%	133	88
\$600000-\$699999	152	36	23.7%	4.2	22	69	\$ 667,863	\$ 651,050	\$ 638,505	98.1%	106	98
\$700000-\$799999	94	19	20.2%	4.9	15	36	\$ 772,614	\$ 759,606	\$ 737,307	97.1%	140	94
\$800000-\$899999	53	7	13.2%	7.6	13	22	\$ 871,281	\$ 861,849	\$ 827,326	96.0%	152	115
\$900000-\$999999	39	6	15.4%	6.5	8	16	\$ 1,025,431	\$ 972,681	\$ 965,995	99.3%	181	152
\$1000000+	275	23	8.4%	12.0	48	44	\$ 1,724,148	\$ 1,742,352	\$ 1,617,528	92.8%	211	148
<b>Market Totals</b>	<b>2,966</b>	<b>1,101</b>	<b>37.1%</b>	<b>2.7</b>	<b>400</b>	<b>2,485</b>	<b>\$ 350,066</b>	<b>\$ 346,110</b>	<b>\$ 340,590</b>	<b>98.4%</b>	<b>104</b>	<b>92</b>