

TOTAL MARKET OVERVIEW REPORT

July 16, 2018

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$99999	0	0	N/A	N/A	0	2	\$ 78,900	\$ 78,900	\$ 73,500	93.2%	47	N/A
\$100000-\$124999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125000-\$149999	1	1	100.0%	1.0	0	1	\$ 130,000	\$ 130,000	\$ 130,000	100.0%	0	N/A
\$150000-\$174999	3	2	66.7%	1.5	0	4	\$ 162,125	\$ 162,125	\$ 162,500	100.2%	85	31
\$175000-\$199999	3	3	100.0%	1.0	0	9	\$ 187,422	\$ 187,878	\$ 189,167	100.7%	59	N/A
\$200000-\$224999	15	12	80.0%	1.3	1	26	\$ 214,225	\$ 213,594	\$ 213,951	100.2%	95	20
\$225000-\$249999	24	21	87.5%	1.1	1	39	\$ 239,126	\$ 239,275	\$ 238,205	99.6%	104	28
\$250000-\$274999	31	17	54.8%	1.8	0	15	\$ 256,996	\$ 258,105	\$ 258,651	100.2%	84	40
\$275000-\$299999	28	19	67.9%	1.5	0	12	\$ 284,441	\$ 286,345	\$ 286,852	100.2%	128	63
\$300000-\$324999	20	15	75.0%	1.3	0	9	\$ 313,224	\$ 311,697	\$ 308,987	99.1%	103	84
\$325000-\$349999	12	8	66.7%	1.5	0	7	\$ 334,329	\$ 337,110	\$ 331,367	98.3%	108	150
\$350000-\$374999	11	6	54.5%	1.8	2	5	\$ 350,940	\$ 362,217	\$ 357,017	98.6%	140	82
\$375000-\$399999	6	2	33.3%	3.0	3	10	\$ 399,378	\$ 394,318	\$ 387,485	98.3%	140	66
\$400000-\$424999	8	5	62.5%	1.6	2	5	\$ 417,461	\$ 417,461	\$ 411,373	98.5%	106	65
\$425000-\$449999	20	10	50.0%	2.0	4	14	\$ 442,257	\$ 433,214	\$ 430,291	99.3%	112	85
\$450000-\$474999	4	4	100.0%	1.0	4	3	\$ 456,650	\$ 458,000	\$ 461,992	100.9%	161	N/A
\$475000-\$499999	9	4	44.4%	2.3	1	8	\$ 494,579	\$ 490,792	\$ 482,235	98.3%	124	76
\$500000-\$599999	23	11	47.8%	2.1	7	15	\$ 544,453	\$ 550,853	\$ 543,001	98.6%	163	41
\$600000-\$699999	11	6	54.5%	1.8	2	5	\$ 636,360	\$ 630,360	\$ 615,900	97.7%	78	73
\$700000-\$799999	2	1	50.0%	2.0	0	1	\$ 775,000	\$ 775,000	\$ 750,000	96.8%	111	96
\$800000-\$899999	0	0	N/A	N/A	1	0	N/A	N/A	N/A	N/A	N/A	N/A
\$900000-\$999999	1	1	100.0%	1.0	0	1	\$ 998,500	\$ 998,500	\$ 984,000	98.5%	140	N/A
\$1000000-\$1499999	2	0	0.0%	N/A	1	0	N/A	N/A	N/A	N/A	N/A	196
\$1500000-\$1999999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$2000000+	0	0	N/A	N/A	0	1	\$ 3,990,000	\$ 2,995,000	\$ 2,995,000	100.0%	552	N/A
Market Totals	234	148	63.2%	1.6	29	192	\$ 345,898	\$ 340,495	\$ 337,723	99.2%	111	67