

# TOTAL MARKET OVERVIEW REPORT

October 1, 2018

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$49999	4	3	75.0%	1.3	4	12	\$ 40,850	\$ 38,331	\$ 33,667	87.8%	95	82
\$50000-\$59999	3	2	66.7%	1.5	0	1	\$ 65,000	\$ 50,000	\$ 50,000	100.0%	110	24
\$60000-\$69999	2	2	100.0%	1.0	0	5	\$ 67,540	\$ 63,360	\$ 58,380	92.1%	151	N/A
\$70000-\$79999	3	0	0.0%	N/A	1	13	\$ 78,369	\$ 74,760	\$ 69,596	93.1%	132	66
\$80000-\$89999	8	2	25.0%	4.0	0	7	\$ 88,671	\$ 86,671	\$ 87,364	100.8%	141	54
\$90000-\$99999	13	6	46.2%	2.2	0	9	\$ 98,544	\$ 97,556	\$ 90,722	93.0%	83	89
\$100000-\$109999	3	1	33.3%	3.0	0	1	\$ 109,000	\$ 109,000	\$ 105,000	96.3%	50	34
\$110000-\$119999	7	4	57.1%	1.8	1	7	\$ 114,271	\$ 114,286	\$ 108,571	95.0%	187	42
\$120000-\$129999	11	4	36.4%	2.8	1	9	\$ 127,056	\$ 124,211	\$ 120,056	96.7%	115	89
\$130000-\$139999	12	4	33.3%	3.0	1	8	\$ 137,050	\$ 136,675	\$ 135,850	99.4%	73	104
\$140000-\$149999	8	2	25.0%	4.0	2	6	\$ 159,067	\$ 146,567	\$ 141,300	96.4%	79	101
\$150000-\$159999	8	6	75.0%	1.3	0	6	\$ 153,750	\$ 155,200	\$ 148,000	95.4%	102	97
\$160000-\$169999	3	1	33.3%	3.0	2	9	\$ 165,933	\$ 166,489	\$ 162,111	97.4%	79	235
\$170000-\$179999	5	3	60.0%	1.7	4	1	\$ 172,000	\$ 172,000	\$ 176,535	102.6%	49	50
\$180000-\$189999	2	0	0.0%	N/A	1	9	\$ 188,817	\$ 186,356	\$ 179,867	96.5%	88	126
\$190000-\$199999	3	0	0.0%	N/A	2	4	\$ 208,225	\$ 197,200	\$ 193,100	97.9%	73	166
\$200000-\$209999	0	0	N/A	N/A	1	3	\$ 206,333	\$ 205,333	\$ 205,040	99.9%	55	N/A
\$210000-\$219999	5	1	20.0%	5.0	0	1	\$ 240,000	\$ 219,000	\$ 200,000	91.3%	128	155
\$220000-\$229999	3	2	66.7%	1.5	0	5	\$ 244,060	\$ 227,620	\$ 225,900	99.2%	61	145
\$230000-\$239999	0	0	N/A	N/A	2	1	\$ 235,000	\$ 235,000	\$ 224,000	95.3%	91	N/A
\$240000-\$249999	2	0	0.0%	N/A	1	1	\$ 274,500	\$ 249,500	\$ 245,000	98.2%	75	104
\$250000-\$299999	9	2	22.2%	4.5	0	7	\$ 296,214	\$ 274,071	\$ 270,500	98.7%	104	101
\$300000-\$349999	4	1	25.0%	4.0	3	4	\$ 322,975	\$ 320,475	\$ 301,250	94.0%	85	108
\$350000-\$399999	7	2	28.6%	3.5	0	1	\$ 399,900	\$ 399,900	\$ 388,000	97.0%	62	90
\$400000+	15	1	6.7%	15.0	5	2	\$ 462,500	\$ 462,500	\$ 445,000	96.2%	112	136
<b>Market Totals</b>	<b>140</b>	<b>49</b>	<b>35.0%</b>	<b>2.9</b>	<b>31</b>	<b>132</b>	<b>\$ 150,922</b>	<b>\$ 146,466</b>	<b>\$ 141,391</b>	<b>96.5%</b>	<b>102</b>	<b>103</b>