

Spirit Lake
(Single Family Residential)

TOTAL MARKET OVERVIEW REPORT

October 1, 2018

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$49999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$50000-\$59999	1	1	100.0%	1.0	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$60000-\$69999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$70000-\$79999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$80000-\$89999	0	0	N/A	N/A	0	1	\$ 85,500	\$ 85,500	\$ 111,250	130.1%	30	N/A
\$90000-\$99999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100000-\$109999	1	1	100.0%	1.0	0	1	\$ 100,000	\$ 100,000	\$ 95,000	95.0%	8	N/A
\$110000-\$119999	0	0	N/A	N/A	0	1	\$ 96,500	\$ 115,000	\$ 115,000	100.0%	283	N/A
\$120000-\$129999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$130000-\$139999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$140000-\$149999	1	1	100.0%	1.0	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150000-\$159999	1	1	100.0%	1.0	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$160000-\$169999	2	2	100.0%	1.0	2	1	\$ 165,000	\$ 165,000	\$ 165,000	100.0%	50	N/A
\$170000-\$179999	2	1	50.0%	2.0	1	1	\$ 169,500	\$ 174,900	\$ 179,350	102.5%	287	118
\$180000-\$189999	1	1	100.0%	1.0	1	6	\$ 185,458	\$ 186,125	\$ 185,333	99.6%	109	N/A
\$190000-\$199999	2	0	0.0%	N/A	0	6	\$ 201,600	\$ 198,417	\$ 201,250	101.4%	47	81
\$200000-\$209999	5	4	80.0%	1.3	0	3	\$ 197,567	\$ 206,900	\$ 208,767	100.9%	172	42
\$210000-\$219999	7	3	42.9%	2.3	2	2	\$ 224,450	\$ 213,950	\$ 212,950	99.5%	96	181
\$220000-\$229999	0	0	N/A	N/A	1	2	\$ 219,450	\$ 225,000	\$ 258,000	114.7%	345	N/A
\$230000-\$239999	0	0	N/A	N/A	1	2	\$ 238,700	\$ 234,250	\$ 234,750	100.2%	254	N/A
\$240000-\$249999	3	1	33.3%	3.0	0	0	N/A	N/A	N/A	N/A	N/A	25
\$250000-\$299999	4	1	25.0%	4.0	0	12	\$ 270,542	\$ 271,958	\$ 284,018	104.4%	121	60
\$300000-\$349999	4	1	25.0%	4.0	1	13	\$ 340,147	\$ 324,932	\$ 323,254	99.5%	118	146
\$350000-\$399999	2	0	0.0%	N/A	0	5	\$ 379,580	\$ 373,580	\$ 357,800	95.8%	69	66
\$400000 +	16	3	18.8%	5.3	3	11	\$ 541,218	\$ 535,309	\$ 525,091	98.1%	95	96
Market Totals	52	21	40.4%	2.5	12	67	\$ 304,723	\$ 300,876	\$ 301,467	100.2%	117	100