

**Spirit Lake**  
(Single Family Residential)

# TOTAL MARKET OVERVIEW REPORT

January 21, 2019

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$49999	0	0	N/A	N/A	0	1	\$ 39,999	\$ 39,999	\$ 43,000	107.5%	7	N/A
\$50000-\$59999	0	0	N/A	N/A	0	1	\$ 79,900	\$ 59,900	\$ 54,000	90.2%	149	N/A
\$60000-\$69999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$70000-\$79999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$80000-\$89999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$90000-\$99999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$100000-\$109999	0	0	N/A	N/A	0	2	\$ 112,500	\$ 102,500	\$ 87,500	85.4%	86	N/A
\$110000-\$119999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$120000-\$129999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$130000-\$139999	3	2	66.7%	1.5	0	0	N/A	N/A	N/A	N/A	N/A	166
\$140000-\$149999	0	0	N/A	N/A	0	3	\$ 161,000	\$ 147,000	\$ 147,167	100.1%	95	N/A
\$150000-\$159999	0	0	N/A	N/A	1	2	\$ 184,950	\$ 159,900	\$ 162,400	101.6%	74	N/A
\$160000-\$169999	2	2	100.0%	1.0	1	2	\$ 177,000	\$ 167,000	\$ 160,500	96.1%	78	N/A
\$170000-\$179999	0	0	N/A	N/A	2	2	\$ 169,750	\$ 172,450	\$ 169,425	98.2%	166	N/A
\$180000-\$189999	2	2	100.0%	1.0	1	5	\$ 183,600	\$ 184,400	\$ 186,600	101.2%	117	N/A
\$190000-\$199999	1	1	100.0%	1.0	0	7	\$ 201,386	\$ 197,229	\$ 195,786	99.3%	47	N/A
\$200000-\$209999	0	0	N/A	N/A	0	8	\$ 213,213	\$ 205,963	\$ 205,538	99.8%	70	N/A
\$210000-\$219999	0	0	N/A	N/A	1	5	\$ 217,940	\$ 213,740	\$ 214,180	100.2%	94	N/A
\$220000-\$229999	3	2	66.7%	1.5	1	2	\$ 219,450	\$ 225,000	\$ 258,000	114.7%	345	3
\$230000-\$239999	1	0	0.0%	N/A	1	3	\$ 250,800	\$ 232,833	\$ 235,467	101.1%	194	71
\$240000-\$249999	1	0	0.0%	N/A	0	1	\$ 259,900	\$ 249,900	\$ 245,000	98.0%	91	5
\$250000-\$299999	9	5	55.6%	1.8	1	9	\$ 280,500	\$ 273,822	\$ 284,243	103.8%	74	66
\$300000-\$349999	3	2	66.7%	1.5	2	10	\$ 342,852	\$ 326,832	\$ 325,040	99.5%	125	4
\$350000-\$399999	4	2	50.0%	2.0	2	6	\$ 378,817	\$ 373,817	\$ 358,167	95.8%	65	18
\$400000+	5	2	40.0%	2.5	9	7	\$ 549,529	\$ 525,686	\$ 509,143	96.9%	102	168
<b>Market Totals</b>	<b>34</b>	<b>20</b>	<b>58.8%</b>	<b>1.7</b>	<b>22</b>	<b>76</b>	<b>\$ 270,240</b>	<b>\$ 260,755</b>	<b>\$ 259,287</b>	<b>99.4%</b>	<b>100</b>	<b>75</b>

Based on information from the Local MLS for the period of July 21, 2018 through January 21, 2019

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