

Properties Over \$1M
(Single Family Residential)



Real Estate Total Market Overview

September 14, 2020

| Price Range | Number of Active Listings | Number of Pending Listings | Pending Ratio | Months of Inventory | Expired Listings Last Six Months | Closed Listings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | List to Sales Ratio | Average Days on Market (Solds) | Average Days on Market (Actives) |
|----------------------|---------------------------|----------------------------|---------------|---------------------|----------------------------------|---------------------------------|---|--|----------------------------------|---------------------|--------------------------------|----------------------------------|
| \$999999-\$1099999 | 8 | 4 | 50.0% | 2.0 | 3 | 13 | \$ 1,081,423 | \$ 1,045,692 | \$ 1,018,742 | 97.4% | 96 | 93 |
| \$1100000-\$1199999 | 13 | 6 | 46.2% | 2.2 | 2 | 13 | \$ 1,138,038 | \$ 1,145,692 | \$ 1,089,127 | 95.1% | 83 | 55 |
| \$1200000-\$1299999 | 18 | 9 | 50.0% | 2.0 | 1 | 10 | \$ 1,213,799 | \$ 1,233,999 | \$ 1,173,000 | 95.1% | 132 | 43 |
| \$1300000-\$1399999 | 19 | 5 | 26.3% | 3.8 | 4 | 12 | \$ 1,394,325 | \$ 1,372,158 | \$ 1,331,827 | 97.1% | 108 | 71 |
| \$1400000-\$1499999 | 14 | 5 | 35.7% | 2.8 | 2 | 9 | \$ 1,532,444 | \$ 1,463,333 | \$ 1,445,000 | 98.7% | 131 | 81 |
| \$1500000-\$1599999 | 15 | 5 | 33.3% | 3.0 | 0 | 7 | \$ 1,560,732 | \$ 1,560,732 | \$ 1,507,429 | 96.6% | 115 | 87 |
| \$1600000-\$1699999 | 12 | 3 | 25.0% | 4.0 | 1 | 10 | \$ 1,647,440 | \$ 1,639,950 | \$ 1,573,052 | 95.9% | 71 | 161 |
| \$1700000-\$1799999 | 7 | 1 | 14.3% | 7.0 | 2 | 2 | \$ 1,759,500 | \$ 1,759,500 | \$ 1,712,000 | 97.3% | 119 | 23 |
| \$1800000-\$1899999 | 11 | 4 | 36.4% | 2.8 | 0 | 3 | \$ 1,975,000 | \$ 1,858,333 | \$ 1,725,000 | 92.8% | 223 | 168 |
| \$1900000-\$1999999 | 6 | 1 | 16.7% | 6.0 | 1 | 4 | \$ 1,923,750 | \$ 1,923,750 | \$ 1,830,500 | 95.2% | 212 | 139 |
| \$2000000-\$2099999 | 1 | 0 | 0.0% | N/A | 0 | 2 | \$ 2,040,875 | \$ 2,040,875 | \$ 2,040,875 | 100.0% | 81 | 90 |
| \$2100000-\$2199999 | 3 | 1 | 33.3% | 3.0 | 0 | 0 | N/A | N/A | N/A | N/A | N/A | 326 |
| \$2200000-\$2299999 | 11 | 5 | 45.5% | 2.2 | 2 | 4 | \$ 2,237,250 | \$ 2,237,250 | \$ 2,078,125 | 92.9% | 132 | 200 |
| \$2300000-\$2399999 | 2 | 1 | 50.0% | 2.0 | 0 | 0 | N/A | N/A | N/A | N/A | N/A | 20 |
| \$2400000-\$2499999 | 3 | 2 | 66.7% | 1.5 | 0 | 2 | \$ 2,450,000 | \$ 2,450,000 | \$ 2,187,500 | 89.3% | 213 | 34 |
| \$2500000-\$2599999 | 1 | 0 | 0.0% | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | 3 |
| \$2600000-\$2699999 | 2 | 0 | 0.0% | N/A | 1 | 2 | \$ 2,650,000 | \$ 2,650,000 | \$ 2,342,500 | 88.4% | 86 | 17 |
| \$2700000-\$2799999 | 3 | 2 | 66.7% | 1.5 | 1 | 2 | \$ 2,722,500 | \$ 2,747,500 | \$ 2,724,950 | 99.2% | 442 | 227 |
| \$2800000-\$2899999 | 1 | 0 | 0.0% | N/A | 1 | 0 | N/A | N/A | N/A | N/A | N/A | 41 |
| \$2900000-\$2999999 | 9 | 1 | 11.1% | 9.0 | 1 | 2 | \$ 3,050,000 | \$ 2,947,500 | \$ 2,750,000 | 93.3% | 113 | 71 |
| \$3000000-\$3499999 | 5 | 1 | 20.0% | 5.0 | 1 | 2 | \$ 2,347,500 | \$ 3,290,000 | \$ 3,172,500 | 96.4% | 119 | 77 |
| \$3500000-\$3999999 | 4 | 0 | 0.0% | N/A | 0 | 8 | \$ 3,868,625 | \$ 3,731,125 | \$ 3,291,875 | 88.2% | 216 | 65 |
| \$4000000-\$4499999 | 4 | 1 | 25.0% | 4.0 | 0 | 2 | \$ 4,240,000 | \$ 4,240,000 | \$ 3,940,000 | 92.9% | 229 | 57 |
| \$4500000-\$4999999 | 1 | 0 | 0.0% | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | 3 |
| \$5000000+ | 12 | 0 | 0.0% | N/A | 2 | 2 | \$ 7,872,500 | \$ 7,325,000 | \$ 6,218,750 | 84.9% | 613 | 89 |
| Market Totals | 185 | 57 | 30.8% | 3.2 | 25 | 111 | \$ 1,898,182 | \$ 1,880,696 | \$ 1,763,283 | 93.8% | 139 | 93 |

Based on information from the Local MLS for the period of March 14, 2020 through September 14, 2020

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