

Greater Coeur d'Alene  
(Waterfront Residential)



Real Estate  
Total Market Overview

Waterfront Residential

September 14, 2020

Price Range	Number of Active Listings	Number of Pending Listings	Pending Ratio	Months of Inventory	Expired Listings Last Six Months	Closed Listings Last Six Months	Average Original List Price of Sold Homes	Average Final List Price of Sold Homes	Average Sale Price of Sold Homes	List to Sales Ratio	Average Days on Market (Solds)	Average Days on Market (Actives)
\$0-\$99999	0	0	N/A	N/A	0	3	\$ 79,633	\$ 74,667	\$ 75,333	100.9%	159	N/A
\$100000-\$124999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125000-\$149999	0	0	N/A	N/A	0	2	\$ 159,450	\$ 139,950	\$ 120,000	85.7%	180	N/A
\$150000-\$174999	0	0	N/A	N/A	0	2	\$ 151,950	\$ 151,950	\$ 146,950	96.7%	32	N/A
\$175000-\$199999	1	0	0.0%	N/A	0	1	\$ 179,900	\$ 179,900	\$ 175,000	97.3%	91	93
\$200000-\$224999	0	0	N/A	N/A	0	0	N/A	N/A	N/A	N/A	N/A	N/A
\$225000-\$249999	1	0	0.0%	N/A	0	3	\$ 243,300	\$ 239,633	\$ 235,000	98.1%	110	326
\$250000-\$274999	0	0	N/A	N/A	1	1	\$ 250,000	\$ 250,000	\$ 240,000	96.0%	22	N/A
\$275000-\$299999	4	2	50.0%	2.0	0	4	\$ 307,250	\$ 292,500	\$ 281,750	96.3%	93	114
\$300000-\$324999	2	1	50.0%	2.0	0	1	\$ 315,000	\$ 315,000	\$ 275,000	87.3%	176	18
\$325000-\$349999	1	0	0.0%	N/A	0	1	\$ 379,000	\$ 325,000	\$ 319,000	98.2%	363	154
\$350000-\$374999	2	1	50.0%	2.0	1	2	\$ 365,000	\$ 365,000	\$ 355,250	97.3%	61	145
\$375000-\$399999	1	0	0.0%	N/A	0	11	\$ 391,954	\$ 391,809	\$ 382,482	97.6%	105	465
\$400000-\$424999	1	0	0.0%	N/A	1	2	\$ 415,000	\$ 417,500	\$ 419,000	100.4%	40	193
\$425000-\$449999	2	1	50.0%	2.0	1	13	\$ 438,485	\$ 429,715	\$ 424,885	98.9%	129	11
\$450000-\$474999	2	0	0.0%	N/A	1	4	\$ 467,250	\$ 459,750	\$ 443,750	96.5%	170	238
\$475000-\$499999	2	1	50.0%	2.0	1	9	\$ 490,311	\$ 491,977	\$ 485,767	98.7%	75	23
\$500000-\$599999	9	5	55.6%	1.8	1	22	\$ 570,786	\$ 558,918	\$ 553,245	99.0%	103	74
\$600000-\$699999	12	9	75.0%	1.3	7	14	\$ 670,732	\$ 661,829	\$ 657,250	99.3%	87	25
\$700000-\$799999	9	3	33.3%	3.0	2	12	\$ 770,125	\$ 765,500	\$ 745,917	97.4%	116	107
\$800000-\$899999	14	4	28.6%	3.5	4	10	\$ 862,900	\$ 862,900	\$ 836,716	97.0%	135	178
\$900000-\$999999	7	3	42.9%	2.3	1	10	\$ 969,100	\$ 967,900	\$ 962,662	99.5%	83	223
\$1000000-\$1499999	18	11	61.1%	1.6	6	22	\$ 1,253,068	\$ 1,256,182	\$ 1,193,576	95.0%	98	63
\$1500000-\$1999999	24	7	29.2%	3.4	4	18	\$ 1,692,974	\$ 1,669,368	\$ 1,583,418	94.9%	121	166
\$2000000 +	37	10	27.0%	3.7	3	14	\$ 3,487,268	\$ 3,387,268	\$ 3,110,011	91.8%	307	102
<b>Market Totals</b>	<b>149</b>	<b>58</b>	<b>38.9%</b>	<b>2.6</b>	<b>34</b>	<b>181</b>	<b>\$ 984,364</b>	<b>\$ 970,479</b>	<b>\$ 926,216</b>	<b>95.4%</b>	<b>123</b>	<b>130</b>

Based on information from the Local MLS for the period of March 14, 2020 through September 14, 2020

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