

Hayden/Hayden Lake
(Single Family Residential)



Real Estate Total Market Overview

September 14, 2020

| Price Range | Number of Active Listings | Number of Pending Listings | Pending Ratio | Months of Inventory | Expired Listings Last Six Months | Closed Listings Last Six Months | Average Original List Price of Sold Homes | Average Final List Price of Sold Homes | Average Sale Price of Sold Homes | List to Sales Ratio | Average Days on Market (Solds) | Average Days on Market (Actives) |
|----------------------|---------------------------|----------------------------|---------------|---------------------|----------------------------------|---------------------------------|---|--|----------------------------------|---------------------|--------------------------------|----------------------------------|
| \$0-\$99999 | 0 | 0 | N/A | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$100000-\$124999 | 0 | 0 | N/A | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$125000-\$149999 | 0 | 0 | N/A | N/A | 1 | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$150000-\$174999 | 0 | 0 | N/A | N/A | 0 | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| \$175000-\$199999 | 0 | 0 | N/A | N/A | 0 | 1 | \$ 189,900 | \$ 189,900 | \$ 175,000 | 92.2% | 13 | N/A |
| \$200000-\$224999 | 1 | 1 | 100.0% | 1.0 | 0 | 1 | \$ 214,900 | \$ 214,900 | \$ 215,000 | 100.0% | 156 | N/A |
| \$225000-\$249999 | 0 | 0 | N/A | N/A | 0 | 6 | \$ 236,150 | \$ 236,150 | \$ 248,104 | 105.1% | 40 | N/A |
| \$250000-\$274999 | 2 | 2 | 100.0% | 1.0 | 0 | 17 | \$ 263,807 | \$ 263,410 | \$ 265,146 | 100.7% | 126 | N/A |
| \$275000-\$299999 | 10 | 8 | 80.0% | 1.3 | 0 | 42 | \$ 287,634 | \$ 286,994 | \$ 290,418 | 101.2% | 132 | 39 |
| \$300000-\$324999 | 5 | 3 | 60.0% | 1.7 | 0 | 30 | \$ 309,720 | \$ 312,966 | \$ 316,096 | 101.0% | 127 | 13 |
| \$325000-\$349999 | 13 | 10 | 76.9% | 1.3 | 2 | 42 | \$ 335,039 | \$ 337,045 | \$ 338,281 | 100.4% | 114 | 20 |
| \$350000-\$374999 | 7 | 5 | 71.4% | 1.4 | 0 | 24 | \$ 363,089 | \$ 361,744 | \$ 361,134 | 99.8% | 88 | 4 |
| \$375000-\$399999 | 13 | 8 | 61.5% | 1.6 | 1 | 34 | \$ 393,181 | \$ 388,871 | \$ 387,788 | 99.7% | 89 | 40 |
| \$400000-\$424999 | 15 | 11 | 73.3% | 1.4 | 0 | 21 | \$ 418,073 | \$ 413,025 | \$ 412,537 | 99.9% | 88 | 22 |
| \$425000-\$449999 | 18 | 12 | 66.7% | 1.5 | 0 | 18 | \$ 439,362 | \$ 435,712 | \$ 433,174 | 99.4% | 71 | 55 |
| \$450000-\$474999 | 5 | 4 | 80.0% | 1.3 | 0 | 11 | \$ 457,265 | \$ 459,683 | \$ 456,638 | 99.3% | 50 | 2 |
| \$475000-\$499999 | 10 | 7 | 70.0% | 1.4 | 1 | 5 | \$ 502,740 | \$ 486,930 | \$ 479,420 | 98.5% | 99 | 27 |
| \$500000-\$599999 | 17 | 9 | 52.9% | 1.9 | 3 | 44 | \$ 553,195 | \$ 547,342 | \$ 542,208 | 99.1% | 75 | 73 |
| \$600000-\$699999 | 11 | 6 | 54.5% | 1.8 | 3 | 19 | \$ 671,111 | \$ 661,426 | \$ 659,004 | 99.6% | 74 | 51 |
| \$700000-\$799999 | 15 | 11 | 73.3% | 1.4 | 3 | 21 | \$ 770,182 | \$ 759,296 | \$ 749,149 | 98.7% | 92 | 104 |
| \$800000-\$899999 | 13 | 5 | 38.5% | 2.6 | 1 | 6 | \$ 885,467 | \$ 871,133 | \$ 857,583 | 98.4% | 119 | 68 |
| \$900000-\$999999 | 8 | 3 | 37.5% | 2.7 | 0 | 8 | \$ 1,011,125 | \$ 966,750 | \$ 939,375 | 97.2% | 53 | 85 |
| \$1000000-\$1499999 | 12 | 3 | 25.0% | 4.0 | 1 | 13 | \$ 1,284,915 | \$ 1,252,992 | \$ 1,216,378 | 97.1% | 76 | 27 |
| \$1500000-\$1999999 | 5 | 2 | 40.0% | 2.5 | 1 | 4 | \$ 1,755,975 | \$ 1,737,250 | \$ 1,670,625 | 96.2% | 124 | 17 |
| \$2000000 + | 10 | 3 | 30.0% | 3.3 | 1 | 3 | \$ 2,733,333 | \$ 2,733,333 | \$ 2,270,833 | 83.1% | 167 | 84 |
| Market Totals | 190 | 113 | 59.5% | 1.7 | 18 | 370 | \$ 504,485 | \$ 499,468 | \$ 492,123 | 98.5% | 97 | 52 |

Based on information from the Local MLS for the period of March 14, 2020 through September 14, 2020

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